

DECEMBER 2010

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Hot Topic

Ampac and Wagner Sign Australian and New Zealand Distribution Agreement



Ampac has entered into a close partnership with a world class aspirating Leader, **WAGNER** of Germany. This relationship allows Australia and New Zealand access to the latest aspirating technology in the world while enjoying local representation and support from Australia's largest fire panel manufacturer.

The future of WAGNER began in 1976. Based on the demand to offer effective fire prevention concepts it soon became clear that customer requirements could only be met with individual, complete solutions. Very soon WAGNER developed its own fire prevention concepts, creating unique solutions for difficult and complex fire prevention applications – *Introducing innovative solutions into an otherwise conventional market.*

Following this objective, today the company plays a leading role in the fire prevention market. From fire engineering consultation, application specific research, installation to after-sales service, Wagner offers the most innovative solutions in the field of fire prevention.

Ampac Invests in New State of the Art Surface Mount Board Manufacturing Line



Ampac Operations have invested in the latest Surface Mount Board Manufacturing Technology as part of our ongoing new investment to support new products for the local and international markets. This major investment follows the recent relocation to new purpose-built headquarters in Perth, Western Australia. The new Manufacturing Line will be the latest and most advanced equipment in Australia. Technology Partners, MYDATA of Sweden have been awarded the contract for the supply and support of the new manufacturing line.

Ampac has recently embarked on a **Lean Manufacturing Program** to improve internal productivity and introduce the world's best practices to the organisation. The new manufacturing line closely supports Lean Manufacturing objectives.

General News

Christmas and The New Year



Management and Staff of Ampac would like to take this opportunity to extend our best wishes to you and your colleagues for a safe and happy Christmas break and we look forward to the exciting new year ahead of us.

Your patronage and support during 2010 has been greatly appreciated and we look forward to working with you in 2011.

Staff Movements

For some time now, customers located within the Northern Territory were serviced by South Australian operations. The decision was made earlier this year, that Ampac needed a more permanent presence within the NT. We are pleased to advise that **Matthew Cavanagh** has commenced with Ampac as the Customer Sales & Technical Support Officer for the Northern Territory.

In order to further complement our corporate vision of being a "World Leader of Innovative Solutions in Fire Detection and Alarm Systems", Ampac is commencing a campaign in its business development initiatives. **Dave McIntosh** of our Queensland operations has been appointed to the position of Business Development Manager. He will be responsible for business development initiatives throughout Australia and New Zealand.

Ampac has also identified the need to appoint a Wagner Product Manager for the new range of Wagner Aspirating Products. **Brad Marshall** from the New South Wales office has been appointed to this new position. Brad will be working in close conjunction with the Business Development Manager and all CSO Managers, to specifically cater for the Australian and New Zealand sectors.

Success at Recent Fire Trade Shows



Ampac was recently involved in exhibiting at the Fire trade Shows in Christchurch, New Zealand and at the Gold Coast, Queensland in November 2010. Those who attended will agree that Ampac's trade show exhibitions were once again a great success.

During the exhibition Ampac presented the following new products that resulted in high levels of interest from attendees of the event:

- FireRay 5000 motorised auto aligning beam detector
- XP95 base mount flame detectors
- Discovery CO/heat detector
- Plateau detector, including a vandal-resistant version
- LoopSense Fire Alarm Control Panel
- Titanus Aspirating Detectors
- SmartGraphics HD
- SONOS range of beacons and sounders

For further details on these new products contact your local Ampac sales representative.

New Products



The TITANUS® range of Aspirating Smoke Detection Systems from Wagner

The TITANUS® range of aspirating smoke detector systems is a leading edge solution that offers consistently accurate monitoring and detection.

The range is ideally suited for applications of challenging environments such as extreme temperatures, high risk, dust, dirt, humidity and limited access areas.

Titanus offers:

The Latest detection technology

- High-Power-LED Light-Source
- Detection in the main air stream
- Optimum scattered light principle
- Same sensitivity level at nearly all EN54 standard fires
- Drift compensation
- Guarantees reliable sensitivity the whole time

Intelligent signal processing

- **LOGIC•SENS** differentiates between false alarms and real fire

Modular Construction

- Detection modules with different sensitivities
- Possibility of coincidence detection for monitoring the application

Air Flow Sensor

- Application possible in dirtiest surrounding
- Thermal self cleaning function
- Pipe system monitoring for rupture and blockage

For further information on any of these products, please contact your local Ampac representative.

Events



Christmas and New Year Shutdown

We would like to inform you that we will be closed for a short break over the festive season.

To our Australian customers:

Our last working day of 2010 will be Thursday 23rd December. We look forward to working with you again and will be recommencing business as usual in the New Year on Tuesday 4th January 2011. Our last dispatch date will be the 23rd December. For any deliveries required before this period please ensure your order reaches us in sufficient time.

To our New Zealand customers:

We will be closed as of December 24th, but we will be open from December 29th through to the 31st at the reduced opening hours of 9am to 3pm for urgent service needs. We look forward to working with you again and will be recommencing business as usual in the New Year on Wednesday the 5th of January 2011.



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World Leader of Innovative Solutions in Fire Detection and Alarm Systems